

INDIAN PORTS ASSOCIATION

E-REQUEST FOR PROPOSAL (e-ERFP) For Engagement of a Consultancy Firm for Collections of Real Time Data for Port, Shipping and IWT Sector

IPA/GAD/Sagarmala/REALTIME/2019

Dt. 08.03.2019

1. Point 1 under Clause 7 of Section 2, Pg 22, shall be read as:

Copy of Contract/work orders along with completion certificate indicating the details of previous assignment completed, client, value of assignment/proportionate value in use of projects/ assignment in process date and year of award. The Managing Director/CEO of the Consulting firm shall self-certify if the firm has done assignments on non-disclosure agreements. In such cases, broad details of the assignment have to be provided to ascertain relevance.

2. Clause 4 under Section 2 on page no 20 shall be read as:

The payment schedule is milestone based. The payments will be made as per the following Milestones:

Milestone	Payment
Submission of Baseline Assessment Report	10%
Submission of Policy Level Analysis	20%
Submission of Financial Feasibility Report	30%
Submission of Project Structure & Implementation Strategy	40%

**"Purchaser/Client agrees that Consultant's total liability for all claims connected with the services or this agreement (including non-achievement of milestones as per schedule & targets dates but not limited to negligence), whether in contract, tort, statute, indemnities or otherwise, is limited the total fees paid / payable for the services. Purchaser/Client agrees that Consultant will not be liable for (i) loss of profit, goodwill, business opportunity, anticipated savings or benefits or (ii) indirect or consequential loss."*

** IPA Shall not recover from the bidder, in contract or tort under statute or otherwise, aggregate damages in excess of the fees paid for the Services that directly out of this Agreement or otherwise relating to the Services.*

3. Clause 8.4(a) under Section 1 on page no 11 shall be read as:

In case of confidentiality agreements with clients, a self-certification from the Managing Director/CEO of the consultant should be provided.

4. Clause 7.5 under Section 2 on page no 22 shall be read as:

Copy of CV of each individual/official including team leader and team members indicating the details of Qualification, Previous assignment completed, client, value of assignment/proportionate value in use of projects/ assignment in process date and year of award. HR Section/Authorised Representative of the Consulting firm shall certify and submit along in the Technical bid. In such cases, broad details of the assignment have to be provided to ascertain relevance.

5. Clause 9.1.1 under Section 2 on page no 24 shall be read as:

“No. of consulting assignment in Ports/Airports/Maritime Sector”

6. Clause 9.1.1 under Section 2 on page no 24 shall be read as:

Other than Ports/Airports/Maritime Sector

7. Point 2 of Clause 6 under Section 2 on page 22 shall be read as:

Should have undertaken at least one project related to DPR preparation, Business Strategy (for ICT Projects), IT enablement or Information & Communication Technology (ICT) deployment/ management or Business Transformation with consulting value more than INR 50 lakhs during the last Seven years as on 31 December 2018

8. Note on page 34 under Form TP2 shall be read as:

Please provide documentary evidence from the client i.e. copy of work order, contract and completion certificate for each of above mentioned assignments. The MD/CEO of the consulting firm shall self-certify if the firm has non-disclosure agreements with its clients. The experience shall not be considered for evaluation if such requisite support documents are not provided with the proposal.

9. Clause 3 under Section 2, Pg 19 shall be read as:

The total duration envisaged for 90 days from the date of placement of order.
Schedule and milestone is listed below:

Deliverables	Timeline (from the date of Contract signed)
1. Inception Report	T+ 15 days
2. Baseline Assessment Report	T+ 45 days
3. Policy Level Analysis:	T + 60 days
4. Financial Feasibility Report	T + 75 days
5. Project Structure & Implementation Strategy	T+ 90 days

10. Point 1.1 under Evaluation Table of Clause 9 of Section 2 on page no 24 shall be read as:

Experience of large consulting projects related to DPR preparation, Business Strategy (for ICT projects), IT enablement or Information & Communication Technology (ICT) deployment/management or Business Transformation with consulting value more than INR 50 lakhs during the last Seven years as on 31 December 2018

**11. Receipt of offers on or before 1500 Hrs on 18.03.2019
Opening of Technical offers at 1530 Hrs on 18.03.2019**