

INDIAN PORTS ASSOCIATION

New Delhi

Replies to Pre-Bid Queries

Pre-Bid Meeting dated 07.09.2022 held through Video Conferencing against e-RFQ for Empanelment of Consultant.

Tender No. IPA/GAD/COE/RFQ/2022

Sl. No.	Tender Reference	Item Description	Query	IPA Clarification
1	Page no. 4	Applicants who wish to participate shall submit an Earnest Money Deposit for an amount of Rs.2.50 lakhs (Rupees Two Lakhs Fifty Thousand Only). There will be only one EMD for participation in all the works indicated in Group 1 or Group 2.	Query on MSME certificate, EMD and document fee	All consultants registered with MSME under the relevant category are exempted from payment of Tender document Fee as well as EMD . Also please note that the EMD has been reduced to Rs.1.00 lakhs (One Lakh Only) which is payable as Demand Draft. As regards document fee, please see page 5 of the RFP document.
2	Page no 4	Receipt of Applications on or before 1500Hrson 20/09/2022	Request you to provide 3 weeks time extension upon receipt of pre-bid queries response for submission of bid.	The last date for submission of Applications will now be 11/10/2022 by 3.00 pm.
3	Page no 8	Group-2 Traffic Studies and Logistic Management Services	We understand generally in “Traffic studies and logistics management services” estimated project cost of shall not be applicable. We request you to re-look this category and do not limit with respect to project cost for these studies.	Traffic studies and Logistics management studies normally forms a part of a larger study.
4	Page no. 8 / page no 10	Class-A Consultancy for the Projects with Estimated Cost of Project more than 200 Cr. Class-B Consultancy for the Projects with Estimated Cost of Project upto 200 Cr).	We understand class-A is defined as estimated project cost more than INR200Cr whereas Class-B as project upto INR200Cr. In scoring criteria request you to limit the scoring for project uptoINR200Cr for Class-A instead of INR240Crore.	Clause Remain unchanged
5	Section 7.2, Page no.10	Experience of having successfully completed similar works during last 7 years, ending last day of the month	We request you to consider similar works for 10years instead of 7years.	Experience similar works undertaken during the last 10 years ending 30/09/2022 will be considered.

		previous to the one in which applications are invited should be either of following:-																		
6	Section 8.1.1, page no 11	For Category 1 & 2	We request you to define the category 1 & 2.	8.1.1, column 2, to be read as 'For Class A and Class B'. This is a typo error.																
7	Section 10, Page no 14	Earnest Money Deposit	For firms that had empanelled previously with IPA (published in January 2018), need not submit the EMD again. Please confirm.	The validity of the list of consultants who were empanelled earlier will expire on 30 th September 2022. This list will no longer be valid. The EMD of the firms in the earlier list will be returned. For the present empanelment process, fresh EMDs are to be submitted without which the Applications cannot be considered.																
8	Page no 23	Form TP03- Curriculum vitae Form TP04- Curriculum Vitae of key personnel	We understand that format of CV is provided only for "Curriculum Vitae of key personnel" as Form TP-3 in page number 27. Request you to keep only one form either TP-03 or TP-04 for Curriculum vitae.	TP-3 is the format for CVs and TP-4 is the undertaking to be provided. Please refer page 27 and page 27 of the RFQ document																
9	Page 10 Clause 6.2 Group -2.	b) Project Management services: This includes detailed engineering drawings, tender documents preparation, evaluation of offers and project execution supervision, etc.	Kindly provide similar nature definition for this category eligibility as given for other categories.	This definition has been provided at page 10 of the RFQ document																
10	Item C of FORM TP-2, page 26	C) Gross Annual Revenue (in `) <table border="1" data-bbox="456 954 967 1385"> <thead> <tr> <th>Financial Year</th> <th>Gross Annual Revenue / Turn over</th> <th>Revenue / Turn over from Consultancy Business</th> <th>Remarks</th> </tr> </thead> <tbody> <tr> <td>2019-20</td> <td></td> <td></td> <td></td> </tr> <tr> <td>2020-21</td> <td></td> <td></td> <td></td> </tr> <tr> <td>2021-22</td> <td></td> <td></td> <td></td> </tr> </tbody> </table>	Financial Year	Gross Annual Revenue / Turn over	Revenue / Turn over from Consultancy Business	Remarks	2019-20				2020-21				2021-22				As per standard practice of most of Firms, the Balance Sheet for the Financial Year 2021-22 is under finalization stage of audit. Hence, request to allow submit balance sheet of Financial Year 2018-19, 2019-20 and 2020-21 with affidavit for non-audited of balance sheet for FY 2021-22. In view of above suggest following amendment: "In case the financial data of the last financial year is not made available by the bidder, he has to submit an affidavit certifying that 'the balance sheet has actually not been audited so far'. In such a case the	Balance sheets for the years 2018-19, 2019-20 and 2020-21 shall be provided. Balance sheet for the year 2021-22 shall not be provided and this shall not be considered for evaluation.
Financial Year	Gross Annual Revenue / Turn over	Revenue / Turn over from Consultancy Business	Remarks																	
2019-20																				
2020-21																				
2021-22																				

			financial data of previous '4' audited financial years will be taken into consideration for evaluation"	
11	Minimum Eligibility Criteria for Empanelment of Consultants, Page 10	Experience of having successfully completed similar works during last 7 years , ending last day of the month previous to the one in which applications are invited should be either of following:-	We request IPA to consider, similar works/projects undertaken by the bidder during last 10 years and for which the bidder has received 50% of consultancy fees	Works where 85 % consultancy fees has been received, undertaken during the last 10 years can be considered. However, a certificate from the statutory Auditor shall be provided certifying this.
12	Clause 8..3, Page no 12	Category C >/=70%to<80%	RFQ for empanelment has only 2 Categories i.e. Class A and Class B. Please define Category C.	Please see page 12 of the RFQ document
13	Clause 9.6, Page no 13	For applicants who are subsidiaries of foreign companies (Equity of Foreign entity more than 50%) and if their turnover are claimed, the IPA/Major Port shall insist a letter from the Parent Company to make their services available to Indian Company as required and demanded by IPA / Major Port without any extra financial liabilities"	We would like to use the credentials of our international group entities to support our application for empanelment. Also, we understand our international group entity can participate as JV with Indian subsidiary for Indian Port bids. Please confirm.	This will be according to Clause 9.6 of the RFQ document. Additionally participation of foreign companies in the bidding process will be subjected to the laws of the Government.
14	Clause 13, Evaluation Process Page 15	The Major Ports as and when required may obtain financial offers (RFP) alongwith key personnel required specifically for the project from the Consultants who are empanelled and evaluated as below: Key personnel - 70 points FinancialBid-30points	We request IPA to revise the maximum points allotted for evaluation criteria to be used by Major Ports as below: KeyPersonnel-80points Financial Bid - 20 points	Clause remain unchanged
15	Page no. 4&5	The panel may be used by Major Ports for inviting financial bids as and when required for their projects/works. The detailed terms and conditions including evaluation criteria and application fee areavailableinthewebsitewww.ipa.nic.in & https://eprocure.gov.in/epublish/app	IPA is requested to clarify the following:- <ul style="list-style-type: none">• Please confirm that bids are to be submitted in hard copy only and there is no online submission on CPP portal?• We could not find the empanelment document on	Bids are to be submitted as hard copies only. RFQ document can also be downloaded from the IPA website. A soft copy of the entire submission is also to be provided in a pendrive.

		<u>(CPPPortal) Bids are to be submitted in Hard copies only.</u>	https://eprocure.gov.in/epublish/app (CPP Portal). If the document is available on the above portal please provide us the Tender ID for the same.	
16	Earnest Money Deposit and Document Fee, Page 4	Applicants who wish to participate shall submit an Earnest Money Deposit for an amount of Rs. 2.50 lakhs (Rupees Two Lakhs Fifty Thousand Only) . There will be only one EMD for participation in all the works indicated in Group 1 or Group 2.	IPA is requested to delete this criterion as EMD can be submitted by the consultants directly to the ports authorities inviting bids. Please consider.	EMD shall be Rs.1,00,000.
17	Section 8 Evaluation criteria for Group – 1 & 2 works: Page11	Human resource as per the Para 8.2.1 Class A (Project value more than Rs. 200 crs) minimum 20 FTE.	In case the FTE has to carry out service for project value more than Rs. 200 crs then whether weightage will be considered for multiple numbers of project of value more than Rs. 200 crs as compared to FTE having experience of 1 project of value more than Rs. 200 crs.	Evaluation will be done as stipulated in the RFQ document.
18	Article 8, Para 8.2.1, Page11	Min 20 FTE, minimum 12 FTE in case of Dredging works only.	Since no minimum qualification criteria are provided, we presume that, all technical/non-technical experts working on any current project of the company will be considered as FTE.	Only professionals will be considered for evaluation. Also please note that a firm requesting to be pre qualified for any particular work should have professionals experienced in that particular field.
19	Clause 8.1.1; Experience Page11	The applicant should submit client's completion certificate for each assignment to support their claim along with firm's experience and team experience separately in not more than 2 pages for specific assignments by the authorized person of the firm.	Request to consider the mandate letter or CA certificate in cases where certificate is not available.	CA's certificate can be considered only in case where at least 85% of the consultancy fee has been received and this aspect shall be certified by the CA.
20	B) Class-A (Consultancy for the projects with estimated cost of Project more than ₹ 200 cr.)	Railway Works	Please clarify whether any project completed for Metro Railway, MRTS would also be considered under similar works for Railway Works	Projects undertaken for Metro railways and MRTS can be considered as eligible projects for railway works.

21.	<p>7. Minimum Eligibility Criteria for Empanelment of Consultants Stage 1 (Page no 10)</p>	<p>For Class-A a) Three completed similar works for the Project each costing not less than Rs120Crores. OR b) Two completed similar works for the Project each costing not less than Rs.150Crores. OR c) One completed similar work for Project costing notlessthanRs.240Crores.</p>	<p>We understand that the focus is to evaluate the Consultant’s experience of working on similar port related assignments which involves traffic studies, construction works, railway works, dredging works, project management, among others. Thus, we believe that experience of Consultant in such domain should be considered as more relevant. Accordingly, we would request Authority to amend the requirements as follows: a) Three completed similar works for the Project each costing not less than Rs60Crores. OR b) Two completed similar works for the Project each costing not lessthanRs.75 Crores. OR c) One completed similar work for Project costing notlessthanRs.120 Crores.</p>	Clause remains unchanged						
22	<p>8Evaluationcrit eria for Group –1&2 works: 8.2 Human Resources 8.2.1 (Page no –11)</p>	<table border="1"> <tr> <td colspan="2" data-bbox="450 1007 824 1050">8.2 Human Resources</td> <td data-bbox="824 1007 1010 1050"></td> </tr> <tr> <td data-bbox="450 1050 510 1134">8.2.1</td> <td data-bbox="510 1050 824 1342"> Class A(ProjectvaluemorethanRs200cr)– Min 20 FTE, minimum 12 FTE incase of Dredging works only. Class B (up to Project value Rs 200 Crs) – Min10 FTE, </td> <td data-bbox="824 1050 1010 1238">Up to 10 Points as per criteria given Appendix-I</td> </tr> </table>	8.2 Human Resources			8.2.1	Class A(ProjectvaluemorethanRs200cr)– Min 20 FTE, minimum 12 FTE incase of Dredging works only. Class B (up to Project value Rs 200 Crs) – Min10 FTE,	Up to 10 Points as per criteria given Appendix-I	<p>We understandthatatotalof20FTEs are required to be provided for the empanelment. Herein, we believe that each consultancy assignment will be different in nature and can have diverse set of expertise required, accordingly the nature of experience of professionals will be dependent on the specific work sunder each Group for which the Application is being submitted. Request the Authority to clarify the same. Further, it would be more optimal to</p>	Clause remains unchanged
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23	8 Evaluation criteria for Group –1&2 works: 8.2 Human Resources 8.2.1 (Page no –11)	8.2 Human Resources <table border="1"> <tr> <td data-bbox="448 1018 546 1337">8.2.1</td> <td data-bbox="546 1018 855 1337"> Class A(Project value more than Rs200Cr)- Min20FTE, minimum 12FTE in case of Dredging works only. </td> <td data-bbox="855 1018 1012 1337"> Up to 10 Points as per criteria given Appendix-I </td> </tr> </table> <p>Response: The applicant should indicate the details of FTE professionals along with supporting</p>	8.2.1	Class A(Project value more than Rs200Cr)- Min20FTE, minimum 12FTE in case of Dredging works only.	Up to 10 Points as per criteria given Appendix-I	<p>Since this empanelment is for 3 years and the Consultancy for a project would be awarded as and when required by the Major Ports, the existing requirements for Full Time Equivalent professional with an exclusive long term contract of more than 3 years, is restrictive in nature. This will limit the deployment of experts with relevant experience in the required domain.</p> <p>Thus, we request Authority to allow for flexibility in deployment of staff by including (a) full time employees, (b) on contract employees as well as (c) sub-</p>	<p>The contract period of FTEs can be considered as minimum 2 years.</p>						
8.2.1	Class A(Project value more than Rs200Cr)- Min20FTE, minimum 12FTE in case of Dredging works only.	Up to 10 Points as per criteria given Appendix-I											

		<p>documents for their engagement and provide an organization structure of the applicant indicating the FTE professional in that category. Employees/ Professionals who have exclusive long-term contract of more than 3 years shall be considered as FTE. Letter issued by HR department of the company will suffice in this regard</p>	<p>consultants for the required Consultancy project. Such experts shall be deployed for the Consultancy projects based on the specific requirements of the Terms of Reference issued by the concerned Major Port (the Client) at a later stage.</p> <p>This will allow the bidder to deploy the professional with best expertise in the domain.</p>																
24	<p>Appendix-I (Page22)</p>	<p>Appendix-I</p> <table border="1" data-bbox="472 533 1016 1398"> <thead> <tr> <th data-bbox="472 533 539 635"></th> <th data-bbox="539 533 882 635">ExperienceCriteriaasper 7.2</th> <th data-bbox="882 533 1016 635">Points</th> </tr> </thead> <tbody> <tr> <td data-bbox="472 635 539 737">.1</td> <td data-bbox="539 635 882 737">For Class A</td> <td data-bbox="882 635 1016 737"></td> </tr> <tr> <td data-bbox="472 737 539 903"></td> <td data-bbox="539 737 882 903">a). Three completed similar works for projects each costing not less than Rs.120crores</td> <td data-bbox="882 737 1016 903">20points</td> </tr> <tr> <td data-bbox="472 903 539 1149"></td> <td data-bbox="539 903 882 1149">b). Two completed similar works for projects each costing not less than Rs.150crores</td> <td data-bbox="882 903 1016 1149">20points</td> </tr> <tr> <td data-bbox="472 1149 539 1398"></td> <td data-bbox="539 1149 882 1398">c). One completed similar work for projects each costing not less than Rs.240crores</td> <td data-bbox="882 1149 1016 1398">20points</td> </tr> </tbody> </table>		ExperienceCriteriaasper 7.2	Points	.1	For Class A			a). Three completed similar works for projects each costing not less than Rs.120crores	20points		b). Two completed similar works for projects each costing not less than Rs.150crores	20points		c). One completed similar work for projects each costing not less than Rs.240crores	20points	<p>We request Authority to amend the requirements for the number of eligible projects as follows:</p> <p>Note: For each additional project–</p> <ul style="list-style-type: none"> i) Additional 4 points if the similar project cost is not less than Rs.120crore ii) Additional 6 points if the similar project cost is not less than Rs.150crore iii) Additional 10 points if the similar project cost is not less than Rs.240crore <p>MaximumPoints-40</p>	<p>Clause remains unchanged</p>
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25	Appendix-I	<p style="text-align: center;">Appendix-I</p> <table border="1" style="width: 100%;"> <thead> <tr> <th style="width: 5%;"></th> <th style="width: 70%;">Human Resources as per para 8.2.1</th> <th style="width: 25%;">Points</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">.1</td> <td>For Class A Project value more than Rs.200 crores – Min 20 FTE</td> <td>For 20 FTE – 8 points More than 20 FTE – Additional 1 point per FTE Max 10 points</td> </tr> <tr> <td style="text-align: center;">.2</td> <td>For Class B Project value more than Rs.200 crores – Min 10 FTE</td> <td>For 10 FTE – 8 points More than 10 FTE – Additional 1 point per FTE Max 10 points</td> </tr> </tbody> </table>		Human Resources as per para 8.2.1	Points	.1	For Class A Project value more than Rs.200 crores – Min 20 FTE	For 20 FTE – 8 points More than 20 FTE – Additional 1 point per FTE Max 10 points	.2	For Class B Project value more than Rs.200 crores – Min 10 FTE	For 10 FTE – 8 points More than 10 FTE – Additional 1 point per FTE Max 10 points	<p>As highlighted earlier, we request Authority to reduce the number of FTEs and amend the requirements as follows :</p> <table border="1" style="width: 100%;"> <thead> <tr> <th style="width: 5%;"></th> <th style="width: 30%;">Human Resources as per para 8.2.1</th> <th style="width: 65%;">Points</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">2.</td> <td></td> <td></td> </tr> <tr> <td style="text-align: center;">1.1</td> <td>For Class A Project value more than Rs.200 crores – Min 20 FTE</td> <td>For 8 FTE – 8 points More than 8 FTE – Additional 1 point per FTE Max 10 points</td> </tr> <tr> <td style="text-align: center;">2.2</td> <td>For Class B Project value more than Rs.200 crores – Min 10 FTE</td> <td>For 4 FTE – 8 points More than 4 FTE – Additional 1 point per FTE Max 10 points</td> </tr> </tbody> </table>		Human Resources as per para 8.2.1	Points	2.			1.1	For Class A Project value more than Rs.200 crores – Min 20 FTE	For 8 FTE – 8 points More than 8 FTE – Additional 1 point per FTE Max 10 points	2.2	For Class B Project value more than Rs.200 crores – Min 10 FTE	For 4 FTE – 8 points More than 4 FTE – Additional 1 point per FTE Max 10 points	Clause remains unchanged
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26	Clause 9.7/ Page No.13	The applicant must be a well-established consultant for more than 5 years having experience in conceptualizing/ planning/engineering/design/proof checking, preparing feasibility reports, design and estimation, preparation of architectural/ structural drawings, preparation of tender documents, evaluation of tenders, comprehensive project management	We are an MSME certified Organization which has 4 years of consultancy experience. Kindly note that we satisfy all of the qualification criteria as listed in the RFQ. Kindly reduce the minimum experience required to 4 years for MSME applicants.	The experience of the firm shall be minimum 4 years.																					

		with quality and quantity survey, preparation of bills etc. of the work(s) in the respective category.		
27	Clause 16.3 (a) (iii) / PageNo.18	Potential Consultant should not have recently worked for the Major Ports/IPA overseeing the project in the capacity of Transaction Advisor for that project.	We are the Sub Consultant to a Consultant who is currently undertaking 'Financial and Transaction Advisory Services for Operations of Additional Liquid Cargo Berth (LB3andLB4) at JNPA'. With JNPA not being our primary client, we believe being part of this project shall not be considered as 'Conflict of Interest' and therefore shall not affect our eligibility to submit the application for 'Empanelment of Consultants'. Kindly confirm.	Working in any other project either as the main consultant or sub consultant shall not be considered as 'Conflict of Interest' for the purpose of this empanelment process. However, while submitting bids at Major Ports for any consultancy project, Consultants shall ensure that there is no conflict of interest for quoting for the assignment.
28	3	<p>Notice for Empanelment of Consultants for Major Ports:- Indian Ports Association intends to prepare a panel of Consultants for different types of consultancy services for use by the Major Ports as and when required. Accordingly, Indian Ports Association invites Requests for Qualification (RFQ) for empanelment as Consultants for consultancy in various disciplines, namely -</p> <p>A) Class-A (Consultancy for the Projects with Estimated Cost Project more than Rs 200 Cr).</p> <p>Group – 1 :</p> <p>a) Marine Construction works b) General Civil, Mechanical and Electrical works c) Railway works d) Dredging works</p>	<p>We understand that a consultant with experience of preparing TEFR for ports and terminals for government clients can get empanelled under Group-1.</p> <p>Please clarify.</p> <p>TEFRs generally covers Traffic studies, conceptual planning, facility requirement assessment, basic engineering, layout, master planning, block cot estimate, financial modelling, risk assessment, environmental parameters etc.</p>	Yes

		<p>e) Rock Dredging Works</p> <p>Group – 2</p> <p>a) Traffic Studies and Logistic Management Services</p> <p>b) Project Management</p>		
29	8.3	8.3 Empanelment will be based on the marks obtained as follows:	Please clarify the definition of Category A, B and C.	
30	Clause No. 7 / Page No. 10 - Minimum Eligibility criteria for Empanelment of Consultants (7.1)	<p>Average annual turnover during the last 3 financial years ending with 31st March (2019-20, 2020-21 and 2021-22) must be at least Rs 200 Lakhs for Class-A and Rs. 60 Lakhs for Class B empanelment. (In case of companies following the calendar year, years 2019, 2020 and 2021 shall be considered)</p>	<p>The turnover criteria of Rs 200 lakhs for Class A and Rs 60 lakhs of Class B in our view - is arbitrary. Many consulting projects of PMC for marine construction and even for railway works could be of the value of Rs 50 Cr+ .Further typically any traffic study for a port terminal or port having multiple terminals would be ranging from Rs 15 Lakhs to Rs 40 lakhs at max.</p> <p>IPA should come out with clear guidelines for turnover criteria for different types of work and for different values of work.</p> <p>A good formula would be that consulting firms turnover should be 2 times that of the budgeted value of the consulting engagement. The budgeted value could be announced and various firms could bid more or less than the budgeted value (in any case the selection will be on QCBS basis)</p> <p>Clubbing of consulting work of different types in Group 1 such as</p> <p><i>a) Marine Construction works</i></p> <p><i>b) General Civil, Mechanical and Electrical works</i></p> <p><i>c) Railway works</i></p> <p><i>d) Dredging works e) Rock Dredging Works and</i></p>	Clause remains unchanged

			<p>in Group 2 <i>a) Traffic Studies and Logistic Management Services</i> <i>b) Project Management</i></p> <p>- is also arbitrary. A consultant selected based on qualifications of Project Management in Group 2 in being allowed to bid for traffic studies which is odd as traffic studies require entirely different skill sets compared to project management work.</p> <p>- Similarly in Group 1 clubbing of marine construction work (we are assuming it is engineering work that IPA is referring to though it should be clearly specified) with railways works and dredging works is NOT CORRECT as a railway engineering consultant will have no expertise for marine construction engineering and vice versa.</p>	
31	<p>Clause No 8/ Page no 11 - 8.2 -Human Resources</p>	<p>The applicant should not have less than the following Full Time equivalent (FTE) professional staff in the field of port consultancy</p> <p>Class A (Project value more than Rs 200 Crs) – Min 20 FTE, minimum 12 FTE in case of Dredging works only. Class B (up to Project value Rs 200 Crs) – Min 10 FTE, minimum 07 FTE in case of Dredging works only.</p>	<p>The number of 20 minimum FTE for Class A and 10 FTE for Class B is again arbitrary.</p> <p>In India except two or three companies – No company has more than 20 Full Time Employees (FTE) for ports consulting work.</p> <p>We recommend to do away with these criteria as many of the port consultant do freelancing and very few consulting firms maintain Full Time Employees as consulting work in port sector is sporadic and not regular.</p>	<p>Clause remains unchanged</p>

			<p>This kind of condition will induce consulting firms to sign fictitious agreements with independent consultants.</p> <p>The most important thing is a company's track record of able to deliver the work on consistent basis whether through their own employees or through contract employees - showing robustness of their internal processes and systems for project delivery.</p>	
32	<p>Clause No 8/ Page no 11 - 8.2 -Human Resources</p>	<p>The applicant should not have less than the following Full Time equivalent (FTE) professional staff in the field of port consultancy</p> <p>Class A (Project value more than Rs 200 Crs) – Min 20 FTE, minimum 12 FTE in case of Dredging works only. Class B (up to Project value Rs 200 Crs) – Min 10 FTE, minimum 07 FTE in case of Dredging works only.</p>	<p>For both Class A and B, we request you to reduce the Full Time Employees for categories of Traffic Studies and Logistics Management services as number of such studies are few as well as are of short duration running from 2 to 3 months and value could be 20 to 40 lakhs only. (In technical consulting works, the project value could be from 1 to 20 crores requiring large number of Full Time Employees over a period of 1 to 3 years.)</p> <p>In India, i-maritime Consultancy has done the maximum number of traffic studies (around 90) for Greenfield and operating Ports, Port Terminals, CFS, ICD and Logistic Parks.</p> <p>We request you to reduce both FTE to 4 for Traffic and Logistic Management services as well as turnover for Group A to Rs 75 lakhs.</p>	<p>Clause remains unchanged</p>
33	<p>Clause 5.1 + 5.2 / Page No. 8 and 9 – Class A + Class B</p>	<p>Class A: Group 1: a) Marine Construction works b) General Civil, Mechanical and Electrical works c) Railway works</p>	<p>Can we form consortium with different consulting firms for different categories under group 1 and group 2 of consulting work?</p>	<p>Formation of Consortium will be subject to Clause 9.10 of the RFQ document</p>

		<p>d) Dredging works e) Rock Dredging Works Group – 2: a) Traffic Studies and Logistic Management Services b) Project Management</p> <p>Class-B: Group 1: a) Marine Construction works b) General Civil, Mechanical and Electrical works c) Railway works d) Dredging works e) Rock Dredging works Group 2: a) Traffic Studies and Logistic Management Services b) Project Management</p>		
34		<p>Form TP-3 Curriculum Vitae (CV) for Proposed Key Personnel Proposed Position: (For each position of key professional separate from Tech-5 will be prepared)</p>	Tech 5 is not given in the RFP. Please Clarify.	<p>This is a typo error. This sentence is to be ignored.</p> <p>Please note that the RFP document contains Forms from TP-1 to TP-4 only. Any reference to Form TP-5 or TP-6 may be ignored.</p>
35		<p>Evaluation criteria for Group-1&2 works (8.2.1) Full time Equivalent (FTE) professional Class A (Project value more than 200 Crores)- Min 20 FTE, minimum 12 FTE in case of Dredging works only</p>	If bids are to be submitted separately for Group-1 (Marine Construction works, General Civil, Mechanical & Electrical works, Railway works) clarify whether same FTE professional will be considered for all the works.	FTE professionals can be the same for multiple works provided they have the necessary qualification and experience.
36	Response Statement of Cl. 8.2.1/Full time Equivalent (FTE)	Appendix-I	Bidder understands that a letter issued by company's HR department shall suffice the requirement of " <i>supporting documents for their engagement</i> " mentioned in the first line of the referred clause.	Yes.

	professional/ Pg. No. 12/29		Please confirm.	
37	Earnest Money Deposit & Document Fee/ Pg. No. 4/29	Notice for Empanelment of Consultants for Major Ports	Bidder requests exemption of EMD & document fee may please be granted to Central Public Sector Enterprises.	Clause remains unchanged
38	8 Evaluation criteria for Group -1 & 2 works Page 11	8.2 Human Resources The applicant should not have less than the following Full Time equivalent (FTE) professional staff in the field of port consultancy	We request to please consider consultant has FTE professional staff in the field of relevant categories i.e. Port / Jetties / Berth / IWT / Breakwater....	Clause remains unchanged
39	8.2.1 Full time Equivalent (FTE) professional	Employees/Professionals who have exclusive long-term contract of more than 3 years shall be considered as FTE. Letter issued by HR department of the company will suffice in this regard	We request to consider Employees/Professionals who have contract of more than 1 years or duration of the contract should be more then 3 years shall be considered as FTE	Clause remains unchanged
40	Page - 10; CL -7	Minimum Eligibility Criteria for Empanelment of Consultants	Since we are a foreign firm registered in India, whether we can exhibit the financial and technical qualification from the projects outside India for fulfilling the minimum eligibility criteria.	Yes
41	Page - 11; CL - 8.2	The applicant should not have less than the following Full Time equivalent (FTE) professional staff in the field of port consultancy	We have started our branch office in India and there are full time employees supporting the Indian office from the Head Office. Request you to clarify whether the CV of full-time employees who are supporting Indian office from the Head office can be included in the FTE professional staff.	Yes, subject to clarification at item no.13
42	Page - 11; CL - 8.1.1	The applicant should provide details of completed assignments in the last 07 years to demonstrate experience in providing the consultancy service. For each assignment, the applicant shall provide details of the nature of consultancy provided, the clients response, the further action taken by the client in	Kindly confirm that, whether any documentary evidence is required to be submitted from Client for the Cost of Project.	Yes

		implementation and its status as also the duration of the assignment including date of start and completion of the assignment and cost of project and total fees etc.		
43	RFQ Empanelment document Page no.5	Applicants registered under MSME under the relevant categories, will be exempted from payment of document fee subject to producing a copy of the certificate which shall be enclosed along with the application. Divisions 70, 71, 74 indicated under the National Industrial Classification released by the Central Statistical Organization shall qualify as the relevant categories.	We are registered in division 71 & 74. Is it necessary to also registered in division 70? Kindly confirm for the same.	Registration can be in 70 or 71 or 74.
44	Page No. 10	Clause 6.1, Group -1, (b) General civil, mechanical and electrical works,	It is kindly requested that residential and commercial building, dam works, may also be considered as similar for this category.	Please refer to explanation of PMC at Clause 6.2 (b)
45	Page No. 10	Clause 6.2, Group -2, (b) Project Management Services,	It is kindly requested that residential and commercial building, dams, roads, water supply works may also be considered as similar for this category.	Please refer to explanation of PMC at Clause 6.2 (b)

Additional Clarification

Applicants can submit their applications for multiple works under group 1 and group 2. For each work, there shall be one self-contained application. The front page of this Application shall indicate the group, Class and type of work for which the Application is submitted. In case the Applicant wishes to apply for more than one work, Applications for different works can be filed as one file with separators in an orderly manner. These can be put in one envelope. There must be a second envelope which shall contain the document fee and EMD or copy of the MSME certificate as the case maybe. Both these envelopes shall be placed in a third envelope. This outer envelope shall indicate the name of the firm and with the superscription ‘Empanelment of Consultants’, and Date of Opening of the cover.

Applicants are advised to submit only documents which are relevant for evaluation as stated in the RFQ document. The compilation of the document should be done in an orderly manner so that the evaluation process is smooth.